

ShipNet - Product Description

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1. Introduction

This is a product information sheet for ShipNet - Contract & Quotation Management Software for Third Party Logistics Providers and Freight Forwarders.

2. Online Demonstration

[VIEW SHIPNET DEMO](#)

For an online demonstration of ShipNet go to http://www.ontash.net/shipnetdemo/shipnetdemo_take1.html (Requires Flash Player).

3. Highlights

Ontash of Guttenberg, NJ has released preliminary product information for ShipNet which is a first of its kind software targeted towards medium and large size Freight Forwarding companies, NVOCC's and 3PLS's. The software automates the management of carrier contracts and quotations. It allows salespersons in freight forwarding companies to view shipping rates and add-on charges over a secure web site and to generate customer quotations with a few mouse clicks. The product has a clear return on investment (ROI) as it reduces the time taken for generating a quotation from several hours to less than a few minutes.

Pricing is on a per-seat (user) basis. The price per seat ranges from USD 750/seat to USD 1500/seat depending on the volume of seats purchased. The product will be generally available in the 3rd Quarter of 2006.

4. Features

Carrier Contract Editor: Carrier contracts (also called rate sheets) can be edited, stored and viewed on the system. The contract editor supports carrier defined commodity groups, bullet rates, arbitrary add-on charges (like Peak Season Surcharge, Origin Charge, Destination Charge etc.) and UN Location Codes for Ports. Contracts can be printed from the system.

Quote Editor/Generator: Quotes can be edited, stored and viewed on the system. The editor supports Customer Defined commodity groups. A quote is generated by specifying routes and customer defined commodity groups. The system will search all applicable carrier contracts and create an initial quote with a default markup. The quote is then edited to create final quote. The quote can then be printed for delivery to the customer.

Integration with Existing Systems: Data can be exported to Accounting/Admin and Operations Systems. Contracts and accepted quotes can be exported to a database

independent XML format.

Access Controls: Access to the system is restricted based on the role of the user. By default salespersons can only view contracts and create quotes. Data Entry clerks can input new contracts. Sales managers can view quotes created by their subordinates but not those created by others.

Secure/Encrypted Web Access: The entire product interface can be accessed from a standard web browser over an encrypted SSL (Secure Socket Layer) link. This means that the software can be accessed over the internet or corporate LAN and that data transmission is encrypted for maximum protection of proprietary information. Each user is assigned an id and password for access.

Customer Information: Customer information such as company name, contact name, address etc can be tracked by the system.

5. Specifications

- Users: up to 1000 active users.
- Contracts: up to 1000.
- Quotes: up to 1000000
- OS: Red Hat Linux 9.0
- Database: Internal MySql SQL Database
- UI Technology: Tomcat Servlet Container
- Printing: Systems objects are printed in Adobe PDF format

6. Return on Investment

The cost of purchasing and installing this software can be recovered in less than a year. This estimate can be arrived at by looking at the tangible cost savings of using the system which is that quotes can be generated in a few minutes down from several hours. This saves 1.25 days of a salespersons time every month³. This time can be spent more productively on sales efforts. Other savings from using the system include elimination of the need to distribute carrier contracts (rate sheets) to all salespersons, having an electronic record of generated quotes and the ability to monitor quote generation activity and quote profitability across all salespersons.

7. Installation Requirments

The software runs on a dedicated server running Red-Hat Linux. The minimum recommended configuration is a 3 Gigahertz Pentium III CPU, 2 Gigabyte RAM, 150 Gigabyte Disk, CD Reader, Backup Storage Device. This configuration will support 20-75

users and will cost around USD 2000 - 3000 in addition to the cost of ShipNet software.

8. Pricing

The software is priced based on the number of users it supports. Any salesperson, manager or data entry person using the software is counted as a user. The price per seat ranges from USD 1500/seat to USD 750/seat depending on the volume of seats purchased.

An unlimited user license is also available. This cost will include installation support and 1 year of technical support and upgrades/patches.

9. Support

Installation and user support will be provided by e-mail. A bulletin board will also be provided for users to discuss issues and communicate with tech support staff.

10. Availability

The production version is now available.

11. Further Information

Please contact us for further information including pricing and to arrange a demonstration.

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